



# Recognizing the 100 Best Public Sector Fleets

The 100 Best Fleets program recognizes and rewards peak-performing fleet operations in North America. The 100 Best Fleets have proven their efficiency and effectiveness and have implemented cost-savings measures that have benefited their departments and agencies.

Rank	Fleet Organization	Contact	On-Road Units	Off-Road Units	Fleet Staff	Maint. Facilities
1	CITY OF CULVER CITY, CA	Paul Condran	500	48	44	1
<b>Notable Accomplishments:</b> Re-evaluated and redesigned the fleet's equipment replacement and utilization program, which resulted in updated policies, instructions, and a new point-based vehicle/asset replacement scorecard. Revised the fleet benchmarking program to reflect 2012 staff levels, skills, and demands. Continue to be a transit industry leader, replacing the first Culver City compressed natural gas (CNG) buses with new prototype vehicles with advanced technological elements.						
2	CITY OF COLUMBUS, OH	Kelly Reagan	3,050	3,125	112	4
<b>Notable Accomplishments:</b> Opened the largest compressed natural gas (CNG) 24/7 fueling station in central Ohio with public access and is in the process of building a second public CNG station. Continued installation of GPS units for most on-road fleet vehicles, realizing reduced expenses from the previous year of almost \$595,000. Reduced parts expenditures by 12% and supplier services by 10%.						
3	DAKOTA COUNTY, MN	Kevin Schlagen, CPFP, CAFM, CEM	294	71	13	1
<b>Notable Accomplishments:</b> Reduced operational costs and increased safety by implementing telematics. Reduced fleet by seven units in 2012 with a replacement value of \$197,500 and rightsized four units for a capital cost savings of \$10,000 through a robust fleet replacement program. Saved \$126,832, or 9.5%, in fuel procurement by using a fuel purchasing consortium with other municipalities in Minnesota to leverage lower prices per gallon.						
4	CITY AND COUNTY OF DENVER, CO	Felix Espinoza	1,470	460	107	7
<b>Notable Accomplishments:</b> Made significant renovations to two major repair facilities, revitalizing the work environment, increasing productivity, and positively impacting employee morale and overall aesthetics. Secured two major grants totaling more than \$800,000 that will be used for purchasing a maintenance tracking system and driver monitoring system, and transitioning to CNG vehicles. Implemented initiatives aimed at productivity enhancement.						
5	CITY OF SANTA ANA, CA	Rick Longobart	531	120	24	1
<b>Notable Accomplishments:</b> Investment in sustainable initiatives such as a five-year plan for alternative fuels saved the City approximately \$1.2 million; Achieved ASE Blue Seal of Excellence status, where at least 75% of technicians are ASE-certified. Secured more than \$2 million in funds for alternative technology through a combination of government grants, online global auctions, and insourcing services.						
6	CITY OF MOLINE, IL	J.D. Schulte, CAFM, CPFP	185	215	11	1
<b>Notable Accomplishments:</b> Purchase of a new quintuple fire apparatus instead of separate engine and ladder trucks saved six positions in the Fire Department. Revenue from insourced fuel customers facilitated the purchase of a new fuel management software upgrade. Following a successful pilot with an all-electric utility vehicle for Parks, all Parks Maintenance utility vehicles are all-electric.						
7	CITY OF FORT WAYNE, IN	Larry Campbell, CPFP	1,103	732	25	2
<b>Notable Accomplishments:</b> Installed LED lights above fuel islands, replacing 400-watt mercury halogen bulbs, which resulted in a 77% energy savings totaling 21,525 kW per year. Reviewed and reevaluated all vehicle equivalency (VE), assigned class codes, and reassigned VE counts to match the true cost. Total vehicle accidents went down in 2012 from 2011 by 41 due to training from the Police Department and harsher punishment from the Accident Review Board.						

Rank	Fleet Organization	Contact	On-Road Units	Off-Road Units	Fleet Staff	Maint. Facilities
8	<b>CITY OF FORT WORTH, TX</b>	Wayne Corum	2,990	463	108	3
<b>Notable Accomplishments:</b> Saved more than \$100,000 in maintenance costs through a partnership with Fort Worth Independent School District, supplying vehicles for repairs to automotive technology classes in five high schools. Increased efficiencies and productivity by executing a purchase agreement for telematics equipment. Continued expansion of the City's alternative-fuels program by purchasing propane mowers and hybrid heavy-duty trucks.						
9	<b>CITY OF SACRAMENTO, CA</b>	Keith Leech	2,078	248	87	5
<b>Notable Accomplishments:</b> Leveraged existing resources with investments in technology and implementing innovative fleet management solutions. Renewing the fleet with alternative fuel, plug-in vehicles, and strategic downsizing for fuel efficiency, with projected annual petroleum reduction and greenhouse gas reductions. Increased surplus vehicle net auction proceeds via online auctions, earning \$779,680 by selling 322 units.						
10	<b>CITY OF ROCHESTER, NY, CFMO</b>	Mike Quattrone	1,300	574	70	1
<b>Notable Accomplishments:</b> Collaborated with Monroe County to break ground for a new "green" fuel station, which includes traditional fuels along with E-85, biodiesel, and fast-fill compressed natural gas (CNG). Addressed excessive operator-responsible repairs by developing a training program targeting CDL holders, reducing 2012 operator-responsible repairs by nearly 50%. Conducted GM safety recall repairs on 187 vehicles in-house, reducing out-of-service time and collecting \$36,450 in warranty recovery.						
11*	<b>CITY OF CONROE, TX</b>	Tom Higgs	340	189	7	1
<b>Notable Accomplishments:</b> Continuous performance improvement program identified the training needs necessary to achieve division objectives. Achieved fleet availability of 97.6%. Serviced and maintained three external agencies' vehicles with a total vehicle count of 96 units.						
11*	<b>CITY OF EDMONTON, AB, CANADA</b>	Steve Rapanos	4,028	714	720	15
<b>Notable Accomplishments:</b> Improved the time it takes to perform bus mechanical and body midlife refurbishment by up to 19%. Improved heavy truck availability by 29% through the opening of a joint-use facility and implementation of a new fleet management system. Transitioned staff to perform repairs at a new Waste Management Services shop, resulting in cost savings of \$333,000 attributed to annual travel costs and quicker repairs.						
13	<b>UNIVERSITY OF CALIFORNIA, DAVIS</b>	Richard Battersby, CAFM, CPFP	1,300	100	25	1
<b>Notable Accomplishments:</b> Reversed an \$800,000/annual deficit trend. Completely revised the fleet financial structure, lines of business, and rate structure to align with the fleet's primary lines of business and to allocate expenses and revenues more precisely. Benchmarked, documented, and directly communicated the value of fleet.						
14	<b>SONOMA COUNTY, CA</b>	David Worthington	1,111	194	21	3
<b>Notable Accomplishments:</b> Reduced 17,000 gallons of fuel use annually through electric vehicle and infrastructure deployment. A field service program increased customer productivity by 570 hours. Controlled the costs of transitioning to a new patrol car model by creating subassemblies that reduce the labor time of transferring equipment into replacement vehicles.						
15	<b>SAN BERNARDINO COUNTY, CA</b>	Roger Weaver, CAFM, CPFP	2,800	390	80	6
<b>Notable Accomplishments:</b> County Fire Vehicle Services co-located with Fleet Management, increasing labor and equipment efficiency and producing a reduction in parts inventories by avoiding duplication. Cost avoidance programs totaled \$3.9 million in 2012 — they include extending motor pool vehicle replacement cycles by re-evaluating lifecycle costs, declining a heavy-equipment rebuilding program, and creating emergency fuel and generator policies. Moving to a Web-based fleet management system.						
16	<b>EUGENE WATER &amp; ELECTRIC BOARD, OR</b>	Gary Lentsch	284	81	10	1
<b>Notable Accomplishments:</b> Implemented GPS technology for the entire fleet, which improves fleet efficiency and the ability to provide consistent information to key stakeholders. Submitted a Coalition for Green Fleet Management CLEANFleet certification for Tier 5 status, the highest level. Received an Outstanding Safety Performance Award for reaching the milestone of 250,000 hours worked without a lost time incident.						
17*	<b>CITY OF OCEANSIDE, CA</b>	Jeffery Hart	452	27	13	1
<b>Notable Accomplishments:</b> Successfully fended off a maintenance outsourcing attempt by City Council by showing that the internal fleet is efficient and cost-effective. Extended police vehicle replacement intervals by two years to a 72-month lifespan by showing other agencies were doing so. Auctioned old and antiquated shop equipment, earning enough to buy two full sets of mobile column lifts, a tire breaking machine, and a new laptop for the shop.						
17*	<b>SAN DIEGO COUNTY, CA</b>	Sharyl Blackington	3,604	308	58	8
<b>Notable Accomplishments:</b> The fleet mobile maintenance program saved hundreds of thousands of dollars, improving vehicle servicing in remote areas and enhancing emergency preparedness. Upgraded the fleet management information system, which reduced staff time, increased productivity, and saved the County \$430,000 annually. Earned the ASE Blue Seal of Excellence for the second consecutive year.						
19	<b>MANATEE COUNTY, FL</b>	Michael Brennan, CEM	997	319	35	4
<b>Notable Accomplishments:</b> Purchased 38+ acres for the construction of a new transit vehicle maintenance/operations facility and have RFPs advertised for the design and build of the facility. Achieved cost savings of more than \$400,000 in the maintenance operations budget and deferred more than \$1 million in capital expense by continuing effective management of all operating and capital costs. Upgraded to a Web-based fleet management system and plan to upgrade to a wireless fuel management system.						
20	<b>CITY OF ANAHEIM, CA</b>	Julie Lyons	850	250	33	1
<b>Notable Accomplishments:</b> Saved \$583,000 by reducing the fleet size by 17 units and employing other operating efficiencies. Recovered more than \$600,000 in lost revenue through proper internal service fund rate setting. Improved preventive maintenance compliance from 77% to 96% and reduced turnaround time.						

\*Two fleets tied for the No. 11 ranking, and two fleets tied for the No. 17 ranking.

## THE FOLLOWING FLEETS, LISTED IN ALPHABETICAL ORDER, HAVE BEEN JUDGED AMONG THE 100 BEST FLEETS IN NORTH AMERICA.

Fleet Organization	Contact	On-Road Units	Off-Road Units	Fleet Staff	Maint. Facilities
<b>72 LRS/LGRV TINKER AIR FORCE BASE, OK</b>	Victoria Hoppes	582	745	28	2
<b>Notable Accomplishments:</b> Received the American Legion/DAV "Small Business of the Year" award for employing people with disabilities. Stopped a mission failure through an employee's quick reaction and forethought. Saved customers time and money through effective and quick repairs.					
<b>AIR FORCE ELEMENT VEHICLE &amp; EQUIPMENT MANAGEMENT SUPPORT OFFICE, VA</b>	Randy Livermore	68,000	24,000	44	307
<b>Notable Accomplishments:</b> Saved Air Force (AF) \$1.3 billion in requirements across five years. Reduced AF fleet size by almost 3,500 units between 2011-2012 and right-sized to smaller vehicles. Deployed a fuel management system that improved MPG reporting capabilities and identified idling vehicles.					
<b>ALABAMA DEPARTMENT OF TRANSPORTATION</b>	Ronald Pruitt	2,485	645	229	43
<b>Notable Accomplishments:</b> Further reduced the average fleet age to minimize operational costs, improve fuel efficiency, and reduce harmful emissions. Lowered total net fleet ownership costs through a utilization study that identified 70 vehicles for non-replacement. Improved fuel and emissions management by providing aggressive bid specifications for vehicles.					
<b>ALACHUA COUNTY, FL</b>	Gerald Bailey	296	408	16	2
<b>Notable Accomplishments:</b> Continued the plan to reduce fleet size and fuel use by 5% over five years. Partnered with Waste Management Division to reduce departmental operational costs by reducing road speed of refuse vehicles to 65 MPG and calibrating the trucks. Implemented an employee idea to reduce expense of new brush trucks by putting the truck together in-house.					
<b>ALAMEDA COUNTY, CA</b>	Doug Bond	1,013	0	15	3
<b>Notable Accomplishments:</b> Saved \$129,444 in fuel costs through MPG improvements and added \$291,793 in new revenue by providing fuel to other agencies. Installed electric vehicle (EV) charging stations and adding EV vehicles with grant funding. Provided employees with alternatives to driving, resulting in fleet reduction and cost savings.					
<b>ATLANTIC COUNTY UTILITIES AUTHORITY, NJ</b>	Gene Petitt	121	51	12	2
<b>Notable Accomplishments:</b> Built Atlantic County's greenest vehicle wash facility and added electric vehicles to the fleet. CNG station and vehicle conversion saved more than \$178,000 in fuel costs, generated more than \$92,000 in revenue from CNG sales, and allowed ACUA to obtain \$122,000 in tax credits. Reduced ACUA fleet emissions by 262 metric tons of CO <sub>2</sub> .					
<b>BROWARD SHERIFF'S OFFICE, FL</b>	Scott Barnett	3,102	47	53	2
<b>Notable Accomplishments:</b> Saved \$290,000 by using recycled vehicle parts. Reduced oil usage by 6,000 gallons by switching to synthetic motor oil. Saved \$153,000 in body shop repairs by building a credit for a vehicle paint recall.					
<b>CANYON COUNTY, ID</b>	Mark Tolman	233	48	5	1
<b>Notable Accomplishments:</b> Use of the on-site fueling system and strategic fuel purchasing saved \$126,285. Reduced vehicle idling, which resulted in reduced fuel consumption and maintenance cost and extended engine life. Use of nitrogen in fleet tires and road force balancing continue to extend tire life.					
<b>CITY OF AMES, IA</b>	Paul Hinderaker	162	131	9	1
<b>Notable Accomplishments:</b> A SWOT analysis of the fleet business plan and self-audit resulted in improved accountability. Developed new modules with automated functions for the fleet software package, reducing hundreds of hours in data entry and reports. Helped customers evaluate their equipment requirements for right-sizing, saving \$300,000 with the first department.					
<b>CITY OF AUSTIN, TX</b>	Gerry Calk	5,183	464	200	7
<b>Notable Accomplishments:</b> Safety and training programs have reduced injuries by 83%, lowered claims by \$350,000 and reduced training costs by \$20,000. Invested in and used fleet and shop technology applications to improve efficiency. "Green" policies have resulted in 68% of the fleet being alternative fuel/hybrid/electric-capable.					
<b>CITY OF BELLEVUE, WA</b>	Patrick Spencer	573	324	20	1
<b>Notable Accomplishments:</b> Saved \$214,000 through collaborative work groups. Created a five-member fleet management team in place of a single fleet manager. Online vehicle sales program brought in \$337,401 in sale proceeds.					
<b>CITY OF BEVERLY HILLS, CA</b>	Rene Biadoma	265	100	11	1
<b>Notable Accomplishments:</b> Opened the City's first CNG fueling facility with grant funding and City investment, with an estimated ROI on the City's investment in five to six years. Staff excelled in ASE and training programs, retaining an ASE Blue Seal certification since 2003. Reduced the repair parts inventory by 30% by using the fleet management system.					
<b>CITY OF BOISE, ID</b>	Craig Croner	887	529	15	3
<b>Notable Accomplishments:</b> Influenced departments to purchase more fuel-efficient, cost-effective vehicles. Performed a complete review of take-home vehicles to ensure IRS compliance. Saved \$58,000 on police car upfitting by re-designing a new equipment console and standardizing it for patrol vehicles.					
<b>CITY OF BOSTON, MA</b>	Jim McGonagle	955	85	42	1
<b>Notable Accomplishments:</b> Reorganized the fleet from the ground up after two consultant assessments, resulting in improved organization and technician training. Introduced the City of Boston to municipal vehicle sharing, implementing a very successful program with ZipCar that will expand. Returned \$240,000 to the City's budget by outsourcing the parts room.					
<b>CITY OF COLORADO SPRINGS, CO</b>	Tom Monarco	2,855	1,050	68	8
<b>Notable Accomplishments:</b> Began a parts recycling program known as the "Bone Yard," which saved \$45,000. Received \$18,000 in credits by returning parts to vendors through an obsolete parts program. Completed the installation of 300 GPS units onto vehicles after a successful pilot program.					
<b>CITY OF CONCORD, NC</b>	Daniel Nuckolls, CAFM	704	173	12	1
<b>Notable Accomplishments:</b> Right-sized the police fleet, replacing aging models with more fuel-efficient six-cylinder models, which reduced fuel use. Integrated airport fuel management into the fleet's program for better accountability, seeing a 15% reduction in fuel use. Achieved the lowest cost per vehicle equivalent unit (VEU) in a North Carolina benchmarking program.					

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<b>CITY OF DENTON, TX</b>	Terry Kader	676	203	22	1
<b>Notable Accomplishments:</b> Converted to a Web-based fleet management software to maintain data accuracy and achieve a higher standard of service. Reduced greenhouse gas emissions by running 14 hybrid vehicles. Reduced the fleet carbon footprint by more than 1,900 tons by fueling with ethanol and biodiesel.					
<b>CITY OF DUBLIN, OH</b>	J. Darryl Syler	251	57	9	1
<b>Notable Accomplishments:</b> Significantly invested in the infrastructure for compressed natural gas, opening a fueling station in June. Successfully negotiated a maintenance agreement with a neighboring fire department. Reduced diesel fuel consumption by 10.7% in a test project with high performance clean diesel, with an agreement in place to expand use.					
<b>CITY OF EUGENE, OR</b>	Tony Jobanek	754	54	28	1
<b>Notable Accomplishments:</b> Fire apparatus refurbishment resulted in single-year capital savings of \$300,000. Hybridization of sedan and SUV vehicle classes resulted in fuel cost savings of \$65,000. Outsourced "parts-running," which resulted in a budget savings of more than \$5,500 in 2012.					
<b>CITY OF FAIRFIELD, CA</b>	David Renschler, CPFP	228	111	15	1
<b>Notable Accomplishments:</b> Improved the in-house diesel particulate filter (DPF) cleaning program, saving \$105,000 over outsourcing and saving on vehicle downtime. Secured \$2.9 million in federal and state grants for "greening" the fleet. Brought outsourced work of transit engine replacement in-house, saving downtime and more than \$30,000 in one year.					
<b>CITY OF FAYETTEVILLE, AR</b>	Dennis Pratt	320	193	18	1
<b>Notable Accomplishments:</b> Transitioning to alternative fuels, focusing on propane-autogas, biodiesel, and hybrid sedans. Shop supervisor obtained CAFM certification, the only CAFM in the state, and the staff is working on ASE Blue Seal certification. Earned the trust of the Equipment Committee, which approved purchasing the best assets rather than lowest-priced assets.					
<b>CITY OF FORT COLLINS, CO</b>	Ken Mannon	938	48	40	4
<b>Notable Accomplishments:</b> Replaced 40% of diesel transit fleet with compressed natural gas (CNG) buses. Implemented a "Be Seen" program, reprogramming the entire fleet with day-time running lamps for improved safety. Developed basic service level agreements to improve customer communication.					
<b>CITY OF FORT LAUDERDALE, FL</b>	John Rencher	1,210	294	49	1
<b>Notable Accomplishments:</b> Reduced fleet by 51 units, which saved \$1.6 million. Implemented a garage improvement project, making minor changes to shop instead of constructing a new one, which increased shop efficiency by 100%. Reduced fleet fuel use by 2.4% for a cost savings of \$123,755.					
<b>CITY OF GLENDALE, CA</b>	Karl Vogeley	932	145	39	4
<b>Notable Accomplishments:</b> Saved the City \$1,498,290 in the operating and capital budget for FY-2011-12 and is on track to save \$1,779,611 for FY-2012-13. Reduced vehicles by 4% in current fiscal-year on top of 8% reduction in the prior fiscal-year. Created a City equipment pool that allowed user departments to relinquish their underutilized and surplus equipment.					
<b>CITY OF HUNTINGTON BEACH, CA</b>	Robert LaRoche	720	150	18	3
<b>Notable Accomplishments:</b> Consolidated four fleet operations under a single organization and chain of command following a fleet audit. Working to become an ASE Blue Seal organization with implementation of a technical training program. Implemented "green" practices such as recycling filters and shop fluids and educating drivers to drive efficiently and safely.					
<b>CITY OF INDIANAPOLIS, IN</b>	Bill Rogers	3,919	876	106	3
<b>Notable Accomplishments:</b> Established a plan to modernize fleet by replacing 500 non-police sedans with plug-ins/non-oil fuel vehicles, with the entire fleet transitioning by 2025. Partnered with Indianapolis Power & Light to install electric vehicle charging stations. Partnered with Lincoln College of Technology to provide training to maintenance staff.					
<b>CITY OF IRVING, TX</b>	Ramiro Lopez	784	157	23	3
<b>Notable Accomplishments:</b> Helped the City attain the Malcom Baldrige National Quality Award in 2012. Completed back-up camera installation on fleet vehicles to improve safety. Upgraded to a more automated fleet information system to improve customer service.					
<b>CITY OF LAKELAND, FL</b>	Gary McLean	1,102	175	30	1
<b>Notable Accomplishments:</b> Delivered cost avoidance and savings for material costs totaling \$455,000, or 5% of the fleet's annual operating budget. Achieved a complete reorganization of Fleet Management for improved efficiency, customer support, and quality of life. Reinvented the PM program to improve productivity, vehicle availability, and unit serviceability.					
<b>CITY OF LITTLE ROCK, AR</b>	Wendell Jones	994	179	69	2
<b>Notable Accomplishments:</b> Received grant funding to purchase land for a CNG fueling station. Developed a Productivity Viewer software program that enables management to review and evaluate technician efficiency by calculating actual job time vs. industry standards. After operating with no replacement funds for a few years, 126 fleet units were purchased beginning in 2012.					
<b>CITY OF LONG BEACH, CA</b>	Erik Sund	1,630	274	79	7
<b>Notable Accomplishments:</b> Expanded the motor pool program, retiring 25 vehicles and doubling City-wide motor pool use. An interdepartmental re-organization moved the fleet from Public Works to Finance, reducing two management positions. Maintained a \$27 million vehicle replacement fund and rigorously pursues grant funding for "green" initiatives.					
<b>CITY OF LONGVIEW, WA</b>	Dan Zenger	162	133	6	1
<b>Notable Accomplishments:</b> Ensured cost efficiency by negotiating the best possible pricing on parts and implementing an improved plan for fleet remarketing. Implementing "green" practices such as re-refined oils, spill-absorbent products, biofuel, and reminding customers of the no-idling policy. Advised an external transit customer on vehicle purchases and grant funding.					
<b>CITY OF MESA, AZ</b>	Pete Scarafioti, CAFM, CPFP	1,500	0	78	2
<b>Notable Accomplishments:</b> Instituted a warranty recovery program that recovered \$550,000 for individual departments. Implemented a utilization test for each vehicle at the end of each fiscal year. Partnered with vendors to install vendor-owned parts inventories into the Parts Department, where the fleet only pays for the parts it uses.					
<b>CITY OF MILWAUKEE, WI</b>	Jeffrey Tews, CPFP	2,357	722	106	5
<b>Notable Accomplishments:</b> Deployed 21 CNG refuse trucks and opened two CNG fueling stations. Hosted the American Public Works Association's 2012 North American Snow Conference, and the fleet manager co-chaired the event. Converted from analog to digital radios, with automated vehicle locator (AVL) integration.					

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<b>CITY OF OAKLAND, CA</b>	Ken Bailey	1,165	313	45	2
<b>Notable Accomplishments:</b> Improved financial management by identifying replacement funding and establishing efforts to improve long-term fleet financial health. Improved fleet asset management to ensure the correct number of vehicles and types to meet user needs, disposing of 10% of the fleet. Improved shop operations to increase fleet reliability and reduce downtime.					
<b>CITY OF ORLANDO, FL</b>	David Dunn, CFM	2,234	1,975	47	2
<b>Notable Accomplishments:</b> Became an authorized GM warranty provider, reducing vehicle downtime and improving technician productivity. Replacement fund analysis identified \$15 million in shortfalls of replacement costs in time to correct and adjust vehicle lifecycles and capture the cost gradually. Obtained the ASE Blue Seal of Excellence award.					
<b>CITY OF ORMOND BEACH, FL</b>	Facundo Tassara	220	19	6	1
<b>Notable Accomplishments:</b> Reduced outsourced repairs by \$35,341 (34%) in six months by investing in updated diagnostic equipment. Established government-specific parts contracts with vendors, reducing parts expenses by 10-20%. Re-evaluated the budget, changing an outdated labor rate and adding mark-ups to stay within and under the budget.					
<b>CITY OF PHOENIX, AZ</b>	Joe Giudice	5,569	1,725	268	18
<b>Notable Accomplishments:</b> Refurbished 30 ambulance units, achieving an average savings of \$63,000 per unit, and 10 refuse trucks, saving \$86,596 per truck. Partnered with the Solid Waste Division to win a managed competition contract. Realized \$515,000 in warranty credits for parts and labor.					
<b>CITY OF RENO, NV</b>	Don Smith	600	16	10	1
<b>Notable Accomplishments:</b> Saved \$193,880 by building two prisoner transport vehicles in-house. Saved \$19,890 in fleet overtime and officer downtime by switching to winter snow-rated tires instead of calling a technician to add chains to tires during off-hours.					
<b>CITY OF RIVERSIDE, CA</b>	Kris Martinez	1,030	264	36	3
<b>Notable Accomplishments:</b> Received the 2012 Government Green Fleet award. Revamped the inventory control program following a fleet-requested audit of the Auto Stores operation. Launched an electric vehicle (EV) program with 11 EVs at seven publicly accessible charging stations.					
<b>CITY OF ROSEVILLE, CA</b>	Eric Kaiser	730	132	19	1
<b>Notable Accomplishments:</b> Personnel and fleet reduction saved \$100,000 per year. Installation of mobile laptops on 69 police vehicles in-house saved \$30,000. Hosted a "fleet summit" that included neighboring fleets, their purchasing agents, and local auto dealers, which increased local vendor participation and resulted in lower bids.					
<b>CITY OF TACOMA, WA</b>	Fred Chun	1,008	55	47	2
<b>Notable Accomplishments:</b> Saved \$117,000 from fleet utilization efforts. Saved money and improved vehicle utilization and cross-departmental communication through "green fleet" efforts. Met or exceeded self-imposed performance indicators in four key operational areas.					
<b>CITY OF TAMARAC, FL</b>	Vince Sciacca	230	51	8	1
<b>Notable Accomplishments:</b> Implemented programs, such as a vehicle utilization program, vehicle evaluation and replacement program, and switching to online auctions for equipment sales, that improved efficiencies and resulted in cost savings. Extended a contract to provide fleet maintenance services to a neighboring city, bringing in \$198,809 in revenue.					
<b>CITY OF TAMPA, FL</b>	Tim Perry	2,518	715	61	2
<b>Notable Accomplishments:</b> Provided 24-hour fleet support for fuel and maintenance during the Republican National Convention. Reinstated additional shifts and technicians for enhanced Solid Waste support. Purchased a self-service key control system to monitor the employee motor pool.					
<b>CITY OF TEMPE, AZ</b>	Kevin Devery	885	435	30	2
<b>Notable Accomplishments:</b> Saved \$142,750 in fuel costs by converting commercial and residential refuse collection vehicles to CNG fuel. Saved 580 hours of support labor hours and increased mechanic productivity by more than 12% by upgrading the fleet asset management software.					
<b>CITY OF THOUSAND OAKS, CA</b>	Larry McKinney	209	55	11	1
<b>Notable Accomplishments:</b> Increased fleet revenue by assisting other agencies in the County with maintenance needs. Increased percentage of alternative-fuel vehicles in the fleet to 53%, surpassing the fleet's 50% goal. Maintained the ASE Blue Seal of Excellence certification and remained injury-free for seven years.					
<b>CITY OF TUCSON, AZ</b>	Tammy Smith/Gary Lowe	2,661	150	90	1
<b>Notable Accomplishments:</b> Saved more than \$1.3 million through vehicle efficiency improvements. Fostered an environment for continuous employee improvement by offering training and certification opportunities. Enhanced the fleet information management system and fuel management system.					
<b>CITY OF TULSA, OK</b>	Brent Jones	2,467	782	79	6
<b>Notable Accomplishments:</b> Saved \$373,000 and reduced carbon dioxide emissions by 487 metric tons through various "green" initiatives. Generated \$235,000 in revenue from fleet utilization efforts. Saved \$364,000 in fuel costs by reducing the fleet by 6%.					
<b>CITY OF VANCOUVER, BC, CANADA</b>	Doug Smith	1,819	334	206	4
<b>Notable Accomplishments:</b> Undertook a review aimed at improving operational performance in various key areas. Centralized planning and scheduling to a specific team that ensures effective utilization of the fleet's resources. Provided vehicles and equipment that meet strategic fleet goals and operational needs.					
<b>COLLIER COUNTY, FL</b>	Daniel Croft	728	376	26	4
<b>Notable Accomplishments:</b> Saved more than \$100,000 in annual tire purchases by implementing retread tires on transit buses. Reduced 16 on-road vehicles and 31 off-road vehicles for a savings of \$2 million in vehicle replacement. Partnered with local governments for compressed natural gas (CNG) implementation.					
<b>COMMONWEALTH OF KENTUCKY</b>	Pete McDonald	4,510	0	29	1
<b>Notable Accomplishments:</b> Signed a memorandum of understanding (MOU) with 21 other states to increase use of CNG. Purchased 330 E-85 capable vehicles to increase the fleet's average fuel economy and reduce harmful emissions. Fleet management joined the Kentucky Clean Fuel Coalition Board of Directors.					



Fleet Organization	Contact	On-Road Units	Off-Road Units	Fleet Staff	Maint. Facilities
<b>CPS ENERGY, TX</b>	David Dettman	2,602	235	93	7
<b>Notable Accomplishments:</b> Established a preventive tire maintenance program to extend the tire and casing life cycle. Began a monthly "safety stand down" meeting for employees to attend safety seminars and inspect their personal protective equipment. Tracked safety, fleet availability, productivity, repairs, downtime, and costs through reporting tools.					
<b>DC WATER</b>	Timothy Fitzgerald	578	12,000	26	2
<b>Notable Accomplishments:</b> Implemented a Web-based fleet management information system to capture real-time vehicle data. Partnered with Greater Washington Region Clean Cities Coalition and received \$65,000 in grants. Utilized integrated technologies for real-time reporting and cost-competitive program.					
<b>DEKALB COUNTY, GA</b>	Greg Brake	2,420	680	139	4
<b>Notable Accomplishments:</b> Insourced maintenance from local city governments to generate \$10,512 in revenue. Achieved a minimum of 95% unit availability and performed 100% of scheduled preventive maintenance on time. Converted 41 trucks, cars, and vans to compressed natural gas (CNG) vehicles.					
<b>FOREST PRESERVE DISTRICT, DUPAGE COUNTY, IL</b>	Michael Webster, CAFM	180	1,400	17	4
<b>Notable Accomplishments:</b> Completed the District's second alternative-fuel site that dispenses E-85, B-20, compressed natural gas (CNG), and liquefied petroleum gas (LPG). Improved communication and customer service through increased "face time" with staff. Reduced past-due preventive maintenance from 10.5% to 1.5% through proper monitoring and recognition.					
<b>HOUSTON INDEPENDENT SCHOOL DISTRICT, TX</b>	Mark Swackhamer, CAFM	2,050	58	137	5
<b>Notable Accomplishments:</b> Saved the school district \$8.4 million through fleet reductions, streamlining operations, and use of alternative fuels. Increased driver and student safety with cameras, silent alarms, and driver training. Increased GPS use by schools and management.					
<b>KING COUNTY, WA</b>	Jennifer Lindwall	1,845	640	75	2
<b>Notable Accomplishments:</b> Received Best Practices Award from the National Property Management Association (NPMA) for efforts in asset management operations. Established a fleet improvement team for improved business practices and customer service. Facilitated the transfer of 198 public health vehicles into the King County Fleet from the City of Seattle.					
<b>KNOXVILLE UTILITIES BOARD, TN</b>	Chris Wilson	492	332	20	2
<b>Notable Accomplishments:</b> Increased alt-fuel and hybrid fleet to 21% in 2012. Reduced annual miles driven by 231,447 and fuel consumption by 30,741 gallons through improved route planning, GPS devices, and driver education. Started implementing a fleet telematics program, both an "active" system and a "passive" system through the fuel management provider.					
<b>MONTGOMERY COUNTY, MD</b>	William Griffiths	2,981	106	243	10
<b>Notable Accomplishments:</b> Created a strategic business plan based on five core goals with specific tactics or tasks to achieve each goal. Realigned the fleet organization, creating three groups that support one another. Re-defined the fleet replacement criteria, creating a points-based methodology using age, mileage, maintenance, reliability, mission criticality, and condition.					
<b>NEW YORK CITY FLEET, NY</b>	Keith Kerman	25,020	1,723	1,700	37
<b>Notable Accomplishments:</b> Began implementation of a mayoral Executive Order for fleet consolidation for 10 agencies, projected to result in \$408 million in cost reduction and avoidance over four years. Avoided \$13 million in fuel costs in 2012 through a 7% reduction in fuel use. Took on an emergency management coordination role during Hurricane Sandy.					
<b>NEW YORK CITY POLICE DEPARTMENT, NY</b>	Gregory Dimesa	7,639	400	412	13
<b>Notable Accomplishments:</b> Worked to provide relief during Hurricane Sandy by maintaining a Citywide fueling system and power assistance. Reduced fuel use, resulting in a savings of \$5 million. Took on the maintenance of 1,590 additional light-duty vehicles from the Departments of Transportation and Environmental Protection, acquiring personnel and facilities as well.					
<b>NORTH DAKOTA DOT</b>	Robin Rehborg, CAFM	3,384	0	11	8
<b>Notable Accomplishments:</b> Changed State fleet vehicle guidelines that resulted in a capital funds savings of \$3,637,000. Created one additional motor pool at a college, which increased rental rate revenue by \$14,000. Obtained grants for hybrid sedans and trucks with landscape bodies, which helped save \$272,701 in capital funds.					
<b>PALM BEACH COUNTY SHERIFF'S OFFICE, FL</b>	Alan Lane	2,300	415	33	3
<b>Notable Accomplishments:</b> Became an authorized GM warranty repair facility. Implemented an automated e-mail notification system as part of a fleet management information system upgrade, which enhanced services. Installed equipment that automatically notifies oil vendors to restock when oil levels are low.					
<b>PASCO COUNTY, FL</b>	Stephen McNaughton, CAFM	1,065	857	32	3
<b>Notable Accomplishments:</b> Installed a fuel management system that saved fleet personnel an average of 15 man-hours per week in reports. Purchased diesel exhaust fluid (DEF) nozzle dispensing stations that improved efficiency and DEF availability to customers. Proposed an initiative to purchase fluid inventory control systems that will dispense all bulk fluids.					
<b>PORT AUTHORITY OF NEW YORK AND NEW JERSEY, NJ</b>	Jim Reinish	1,505	119	156	7
<b>Notable Accomplishments:</b> Played a major role in response to Hurricane Sandy, providing fuel and power assistance. Fleet replacement policies resulted in a 20-year low for fleet size. Recognized by <i>Green Fleet</i> magazine as one of its Sustainability All-Stars.					
<b>PRINCE WILLIAM COUNTY, VA</b>	Thomas Westergaard	1,114	202	34	1
<b>Notable Accomplishments:</b> Reduced exposure to environmental contamination from onsite wrecked vehicle leakage. Added vehicle repair history information access to server so shop employees have access to fleet vehicle repair history. Simplified work request process for customers.					
<b>RICHLAND COUNTY, SC</b>	Bill Peters	1,114	119	2	1
<b>Notable Accomplishments:</b> Improved the preventive maintenance program, which will result in a projected increase of 106 PM services, or 3.3%. Reduced fleet maintenance costs by reducing the number of non-contract (indirect) work orders. Increased fleet availability, especially for EMS units.					
<b>RIVERSIDE COUNTY, CA</b>	Robert Howdysell	4,248	0	53	7
<b>Notable Accomplishments:</b> Removed 27 vehicles from the non-patrol fleet, resulting in \$700,000 in cost avoidance. Reduced 2,328,800 vehicle miles traveled through a rideshare program. Launched a solar project for Southern California Edison to supply one-third of the main fleet shop's electricity needs while providing covered parking for 50 vehicles.					

Fleet Organization	Contact	On-Road Units	Off-Road Units	Fleet Staff	Maint. Facilities
<b>SANDIA NATIONAL LABORATORIES, NM</b>	Mark Crawford	808	2,050	47	4
<b>Notable Accomplishments:</b> Automated mileage input using GPS, which saves 400 man-hours per year. Integrated service center billing, which avoids \$8,100 in lost manpower. Installed digital signage throughout the maintenance facility to augment communication with all fleet personnel.					
<b>SARASOTA COUNTY, FL</b>	Gregory Morris	867	672	35	3
<b>Notable Accomplishments:</b> Hired a report writer to enhance database capabilities. Enhanced the training program to ensure competitiveness. Contracted all three parts rooms to NAPA IBS, which increased buying power and improved parts delivery.					
<b>STATE OF DELAWARE</b>	D. Terry Barton	2,145	0	36	0
<b>Notable Accomplishments:</b> Continued fleet greening efforts, which reduced statewide gasoline consumption by 8.8%, miles traveled by 12,114,110, and CO <sub>2</sub> emissions by 5,851,751 lbs. Improved technological resources that allow for better fleet management. Managed staff resources to enhance work conditions.					
<b>STATE OF UTAH</b>	Sam Lee	7,077	322	11	0
<b>Notable Accomplishments:</b> Opened the Fleet Operations Vehicle Services Center with expected savings of \$1.8 million over 4,500 vehicles. Saved \$1.87 million annually in vehicle purchases by extending replacement mileages. Improved the vehicle replacement process by changing it to a one-step process that allows the fleet to work directly with each user agency.					
<b>TACOMA PUBLIC UTILITIES, WA</b>	Aaron Alvarado	850	217	30	2
<b>Notable Accomplishments:</b> Integrated hybrid-electric utility vehicles and hybrid lift trucks into the fleet. Introduced non-destructive testing into maintenance to uncover structural flaws. Conducted a vehicle/equipment utilization study in conjunction with a consultant that led to the disposal of 50 underutilized vehicles.					
<b>TOWN OF BUCKEYE, AZ</b>	Michael DePaulo, CPFP	245	71	6	1
<b>Notable Accomplishments:</b> Maintained vehicle replacement program funding, replacing older vehicles with ones that will have less of an environmental impact. Reduced operating costs through the fleet's warranty recovery program, saving \$16,700. Reduced parts inventory by \$16,680 through improved tracking.					
<b>TOWN OF FISHERS, IN</b>	Keith Condra	342	541	11	1
<b>Notable Accomplishments:</b> Demonstrated fiscal responsibility by reinventing the way the Town controls its assets, focusing on standardization, proper purchasing, and right-sizing. Achieved ASE Blue Seal of Excellence. Upgrading to a new fleet management software to enhance reporting and analyzing capabilities.					
<b>TOWN OF JONESBOROUGH, TN</b>	Gary Lykins	110	68	3	1
<b>Notable Accomplishments:</b> Produced the first ever policies and procedures manual, defining performance metrics and assigning responsibilities. Instrumental in changing the vehicle replacement policy, assigning full responsibility of all equipment purchase and disposal recommendations to the town board. Kept parts costs consistent and fill rates up through NAPA and the National Joint Powers Alliance (NJPA).					
<b>UNIVERSITY OF WASHINGTON</b>	Ron Kahler	639	0	15	1
<b>Notable Accomplishments:</b> Reduced CO <sub>2</sub> emissions by about 54 tons by replacing older units with "greener" vehicles. Consolidated fleet services operations into a single location. Developed a hands-on vehicle training program to improve driver safety.					
<b>VOLUSIA COUNTY, FL</b>	George Baker	1,532	89	47	2
<b>Notable Accomplishments:</b> Saved money through fleet optimization and efficiency streamlining. Created the Sustainability Action Plan for fleet, focusing on integrating alternative-fuel and hybrid vehicles and reducing energy and water use at the shops. Streamlined operations by merging Fleet and Facilities into one division, yielding more than \$150,000 in annual savings.					
<b>WAKE COUNTY, NC</b>	Thomas Kuryla	873	125	14	1
<b>Notable Accomplishments:</b> Successfully tested vehicle reconditioning on ambulances, resulting in 35% overall per unit savings. Installed more than 300 in-vehicle fuel tracking modules, which track vehicle fuel use, engine codes, and idle time. Redesigned shop layout to enhance work flow and communication.					
<b>WASHINGTON STATE DOT</b>	Greg Hansen	1,815	1,228	209	37
<b>Notable Accomplishments:</b> Right-sized the fleet through utilization analysis, resulting in savings of \$5,247,195 annually. Saved \$772,000 in operating costs by using propane-autogas and hybrid vehicles and through conservation measures. Continued to carry out a greenhouse-gas emission reduction strategy.					
<b>WASHOE COUNTY COMMUNITY SERVICES DEPARTMENT, NV</b>	David Gonzales	635	87	23	5
<b>Notable Accomplishments:</b> Increased revenues by \$375,000 from insourcing. Implemented a new fleet management program to lower annual maintenance costs. Increased equipment sale revenue by \$225,953 by purchasing certain pieces of heavy equipment on a guaranteed buy-back contract.					

### 100 Best Fleets Purpose & Criteria

The 100 Best Fleets award program, founded by Tom Johnson, rewards peak-performing public sector fleet operations. The purposes of the program are to identify outstanding operations, provide recognition within the larger organization and within the community the winning fleets serve, promote pride in the industry and increasing levels of productivity and operational effectiveness, and encourage individuals to consider fleet management as a career choice.

Contestants are judged based on three significant accomplishments in 2012 as well as the following criteria: accountability, use of technology and information, evidence of a high-trust culture, performance recognition, collaboration, creativity, celebration, doing it right the first time, quick and efficient turnaround, competitive pricing, staff development, and resources stewardship.

Thank You, Judges



**John Hunt, CPFP**  
Fleet Manager,  
City of Portland,  
Ore.



**Sam Lamerato, CPFP**  
Superintendent of  
Fleet Maintenance,  
City of Troy, Mich.



**Steve Riley**  
Automotive Direc-  
tor, City of Coral  
Gables, Fla.



**Dave Seavey, CAFM**  
Fleet Management  
Director  
City of Seattle

The judges for the 2013 100 Best Fleets award spent countless hours reviewing applications, following up with nominees, and lending their expertise to the industry.