# Sa1®My 

 SUPPORT STAFF SALARIES BUDGET RESTRICTIONS, LEADING FLEET MANAGERS TO WORRY ABOUT EMPLOYEE MORALE AND RETENTION.ike fleet managers' salaries, support staff salaries of have also been challenged by budget restrictions, leading to worries about morale and retention.

One fleet manager is hopeful that a union contract negotiation can help with the support staff salary freeze that began in 2010.
"Hourly workers are currently negotiating their first union contract," he said. "Morale is understandably lower than normal, but I think it will improve when [the] contract is ratified."

Another fleet manager, who also wished to remain anonymous, said lack of employee raises could lead to loss of talent.
"Some young mechanics with little seniority do not have a vested interest in staying with our organization since they are losing ground in [the] compensation growth they were counting on when they came to work for us. They will leave for a new opportunity that provides higher take-home pay, with or without a defined retirement benefit, so they can support their family."

One fleet manager said he's already seeing this at his fleet, which "is losing experienced employees to other entities with higher wages," he said.

Keith Leech, fleet manager for the City of Sacramento, said most bargaining unit employees at the City are now required to pay the employee share of the retirement contribution, while health care contributions have risen dramatically.
"I am hopeful that future labor negotiations will result in higher wages and benefits being paid to our technicians in exchange for reductions in paid time off and increased productivity standards," he said.


General technicians, light- and heavy-duty technicians, and service technicians are the most common filled fleet titles.
*ONLY FLEETS WITH LISTED TITLES WERE INCLUDED IN THE
MEDIAN COUNT.

AVERAGE SUPPORT STAFF SALARIES
TITLE
Assistant Fleet Manager
Body Shop Technician $\$ 45,62$
Body Shop Technician 2
Fuel Systems Clerk $\$ 38,367$
Fleet/Data Analyst $\quad \$ 49,454$

| General Technician |  |
| :--- | :--- |
| IT Person |  |


| Master Technician |  |
| :--- | :--- |
| Office Clerk |  |


| Office Clerk |  |
| :--- | :--- |
| Office Manager |  |
| Oficer |  |


| Office Supervisor |  |
| :--- | :--- | :--- |
| Parts Clerk |  |


| Parts Clerk |  |
| :--- | :--- |
| Parks Pickup and Delivery |  |
| Parts Supervisor |  |


| Parts Supervisor |  |
| :--- | :--- |
| PM Technician |  |
| SMre |  |


| Service Technician |
| :--- | :--- |
| Shop Foreman |
| Stap |


| Shop Lead Person | $\$ 53,022$ | $\$ 32,000$ | $\$ 90,000$ |
| :--- | :---: | :---: | :---: |
| Shop Supervisor | $\$ 59,864$ | $\$ 32,000$ | $\$ 100,000$ |
| Technician Assistant | $\$ 39,378$ | $\$ 16,000$ | $\$ 59,000$ |
| Technician - Heavy | $\$ 48,520$ | $\$ 25,000$ | $\$ 80,000$ |
| Technician - Light | $\$ 43,528$ | $\$ 21,800$ | $\$ 75,358$ |
| Technician - Light - | $\$ 44,160$ | $\$ 32,000$ | $\$ 58,000$ |
| Technician - Service Truck | $\$ 45,952$ | $\$ 24,960$ | $\$ 76,000$ |
| Technician's Helper | $\$ 35,891$ | $\$ 19,000$ | $\$ 60,000$ |
| Tire Repair Person | $\$ 34,079$ | $\$ 18,000$ | $\$ 63,000$ |
| Welder | $\$ 47,568$ | $\$ 28,000$ | $\$ 76,000$ |

$\qquad$

## AVERAGE SUPPORT STAFF SALARIES BY FLEET SIZE

| FLEET SIZE <br> (UNITS) | GENERAL <br> TECHNICIAN | MASTER <br> TECHNICLAN | OFFICE <br> CLERK | PARTS <br> CLERK | SHOP <br> SUPERVISOR | TECHNCIAN - <br> HEAVY |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 250 and Less | $\$ 43,192$ | $\$ 54,862$ | $\$ 32,983$ | $\$ 37,027$ | $\$ 65,196$ | $\$ 43,287$ |
| $251-500$ | $\$ 45,743$ | $\$ 53,469$ | $\$ 36,259$ | $\$ 41,526$ | $\$ 63,259$ | $\$ 49,946$ |
| $501-1,000$ | $\$ 41,874$ | $\$ 48,191$ | $\$ 34,271$ | $\$ 36,115$ | $\$ 56,109$ | $\$ 47,762$ |
| $1,001-2,000$ | $\$ 48,782$ | $\$ 49,500$ | $\$ 37,260$ | $\$ 36,893$ | $\$ 56,895$ | $\$ 48,511$ |
| More than 2,000 | $\$ 47,674$ | $\$ 55,514$ | $\$ 33,586$ | $\$ 39,726$ | $\$ 61,651$ | $\$ 50,218$ |

GF pulled statistics for this table from titles with the most data. They include a compilation of all fleet types, including cities, counties, states, federal agencies, universities, etc.

